

Position Description – Employment Consultant (Employment Ontario)

Position Description

Position title	Employment Consultant (EO)
Location	Brampton/Mississauga, ON
Reports to	Centre Manager
Direct reports	N/A
Travel requirements	As Required

Position purpose

The Employment Consultant will provide a solution focused approach to assisting clients find and maintain employment. This role ensures successful outcomes for clients while working to achieve contract deliverables. The Employment Consultant will work with an assigned caseload of clients and provide a range of supports to clients and their employers for the purpose of ensuring clients maintain their employment. They will develop a positive relationship with the client, encouraging, motivating, and supporting the client to achieve sustainable employment, and increase independence and self-sufficiency as appropriate. The Employment Consultant will work with a variety of client groups facing multiple barriers to employment.

Success measures

Program Outcomes	• Outreach and generate 3-4 new eligible client referrals from the community each month
	Complete a minimum of 10 new client intakes each week
	Secure 10 job starts per month
	Face to face appointments on site

Core Responsibilities:

Case Management	Positively contribute to monthly individual and team Key Performance Indicators (KPIs) while managing a challenging workload through prioritization and effective time management
	Develop and maintain relationships with community stakeholders as part of generating and managing client referrals
	Conduct Assessments to understand and document the client's employment-related strengths, needs, abilities, skills, and other relevant employment-related factors
	Support the development of an individualized Employment Action Plan to support the client's journey to securing long-term employment
	Maintain regular face-to-face contact providing pre-employment assistance through vocational advice, job search training, skill development, work preparation and other activities outlined in the Employment Action Plan, supporting a client's return to employment

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	 Support clients with awareness and navigation, including accessing community resources to improve their job readiness, including facilitating and following up on referrals as appropriate
	 Continually review the local job market to identify and pursue suitable employment opportunities directly with employers on behalf of our clients, including weekly cold calling and targeted marketing to potential employers
	 Support the Retention Specialist in providing individualized job retention support to clients and employers by maintaining regular contact, identifying when the client requires on-the-job support and guidance to successfully maintain their employment for 12 months
	 Complete administrative tasks in a timely manner including but not limited to Client documents, expenditures, outcomes, case notes etc.
	Support walk-in clients at the centre as required
	 Conduct initial employer on-site visits to ensure the best working conditions for our clients
	 Assist the client and/or employer to resolve issues that may impact the client's ability to maintain employment
	 Identify and arrange for any accommodations and supports necessary for the client to continue employment
	 Coordinate and facilitate required training that will support job retention, including on- the-job training
	Provide any other supports the client requires
	Monitor the client's employment monthly at a minimum, or more frequently when required
Other Services	Provide services in a manner that is welcoming, safe and professional and ensures that client privacy is protected
	 Attend presentations at local job fairs and other employer related networking opportunities
	Participate in the hosting of community and employer events
	Display a high level of personal integrity and professionalism when representing WCG
	 Deliver services in line with WCG contract, guidelines, policies, procedures, and performance requirements
	 Use WCG's Case Management System to ensure all documentation is accurate, up to date and submitted within set timeframes
Other duties as required, i	including going beyond the job description whenever necessary

Capabilities and experience

- Demonstrated experience in conducting and interpreting client assessments; coaching and mentoring clients; working with individuals with complex barriers and a broad range of cultural backgrounds
- Knowledge of the local labour market, community resources, government programs, job search techniques, career development and issues relating to unemployment
- Excellent documentation and report writing skills, as well as in interviews/assessments, professional resume writing, vocational counselling, and individualized goal setting and planning
- Solid understanding of confidentiality and other professional codes of conduct
- Ability to work outside business hours, including in shifts and evenings, when required

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- Strong digital literacy, including MS Office suite
- Employment conditional on obtaining a criminal record check

Preferred Criteria

- Post-secondary certificate, degree, or diploma in a relevant field (e.g., career or employment development, vocational rehabilitation, social work, psychology, sociology, human services, counselling, education, or human resources management)
- Experience in effectively and creatively connecting clients to employers based on mutual needs/benefits
- Certified Career Development Practitioner (CCDP) certification
- Bilingual (English and French) a strong asset



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WCG is strengthened by diversity. We are committed to achieving a workplace that is equitable and representative of Canada's diverse population. We actively work to attract, develop, and retain employees from diverse and equity-deserving backgrounds who have exceptional ability and the desire to make a difference. We continuously strive to support individual needs and differences in a work environment that is built on inclusivity and respect for everyone.

WCG is committed to providing an accessible, barrier free recruitment and selection process. If contacted for an employment opportunity, please advise us if you require accommodation in advance of any part of the recruitment and selection process.