

Schlüssel: RBPEREQ-444400	Status:  Abgeschlossen >> Freigegeben	aktueller Bearbeiter: Nicht zugewiesen	Antragsteller: Schade Dominique (GS/PUI1-P1)	Erstellt: 10.07.2025
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Personalanforderung

Land*	MX		
Organisation	GS		
Genehmigungsweg*	GS/EP fixed employment and leased employees		
Art der Personalanforderung*	unbefristete Stelle		
Juristische Person*	Robert Bosch México, S.A. de C.V. z.B. Robert Bosch GmbH	Geschäftseinheit*	GS z.B. DS
Organisationseinheit*	GS/PUI1-P14 z.B. C/HMS3	Standort*	Mexico City
Direkt/Indirekt	Indirekt	Kostenstelle*	25D571
Personal type*	Tarifmitarbeiter / vergleichbarer Tarif	Kapazität	100 (e.g. 100, 70, 25 w/o %)
PANF Typ*	Einzelanforderung		
Besetzungsart*	RB intern oder RB extern	Anforderung liegt innerhalb des genehmigten Wirtschaftsplans	Ja
		Bemerkung	

Achtung: Bitte keinen Personenbezug in Freitextfeldern!

Anforderungsart	Ersatzanforderung	Für Personalnummer	91351870
Name	Jahn	Vorname	Michael
Änderungsgrund	Versetzung zu		
Nummer Personelle Einzelmaßname			
Datum	01.08.2025		
Gültig ab	01.08.2025		
Begründung Anforderung	REPLACEMENT OF AN EXISTING POSITION Category Manager Position in the US Unstable packaging market leads to an increase of requests for price Financed by standard service adjustments, renegotiation of contracts, increase of supply issues and escalations Consequence of not replacing the role would lead to a further overload of the existing orga and increasing escalations, jeopardizing plant supplies		
Achtung: Bitte keinen Personenbezug in Freitextfeldern!			
Stellentitel *	Category Expert (Senior)		
m/w oder ../in nicht vergessen			
Niveaubeispiel (ERA)			
Entgeltgruppe der Stelle			
Arbeitszeit			
Arbeitszeitmodell	Gleitzeit		
Arbeitstage in Teilzeit			
IRWAZ in h	40		

Nähere Beschreibung

Beschreibung der Tätigkeit*	- Category: Logistics Services - Packaging Purchasing - - Strategic purchasing for the assigned material field and region - Source to Contract S2C - - Execution and further develop of S2C processes - Demand Management, build effective stakeholder relationship management - e.g. packaging functions, logistics-, plant- or divisional leaders. Early involvement and project management '- Contract Management, use, apply, develop contract template management as well a contract life cycle management '- Supplier Management, achieve maximal supplier performance by classifying Suppliers and their strategic development. Being a global mentor for large suppliers, applying relationship management up to the board level of multi bn EUR turnover companies, ensuring Quality standards initiating improvement programs and managing supply chain risks '- Material field strategy, contribute to a global material field strategy applying strategic management tools ensuring the balance of quality, cost, deliveries Sourcing Management, implementation of global strategies for the defined category by ensuring compliance requirements
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- carry out market analysis to identify and follow current trends
- '- Preparation and execution of tenders (RFI / RFQ)
- Design of negotiation strategy and execution under competition as well as w/o competition
- Preparation and approval of purchasing decisions / contracts in accordance with the signature regulations
- Manage suppliers to ensure timely deliveries and quality compliance, incl. data quality, evaluation- incl. risk management as well as contract management,
- Ensure productivity, service quality and innovations at your supply base
- Identify new buying possibilities and strategies, use the full potential of the entire global team
- Management of Quality complaints and claims compensation

Data Management, data entry, maintenance,

Erforderliche
Kenntnisse,
Fähigkeiten und
Eigenschaften*

Required
knowledge
competencies and
attributes*

Training (training
type)
Training
Specialisation
approx. area of
activity
Category Expert Packaging Purchasing focus Plastics Packaging
do not forget male/female (if applicable)
Einkäufer 2
hoher Tarifbereich
Working Time
Flexitime
40

Detailed Description

- Category: Logistics Services - Packaging Purchasing -
- Strategic purchasing for the assigned material field and region - Source to Contract S2C -
- Execution and further develop of S2C processes
- Demand Management, build effective stakeholder relationship management - e.g. packaging functions, logistics-, plant- or divisional leaders. Early involvement and project management
- '- Contract Management, use, apply, develop contract template management as well a contract life cycle management
- '- Supplier Management, achieve maximal supplier performance by classifying Suppliers and their strategic development. Being a global mentor for large suppliers, applying relationship management up to the board level of multi bn EUR turnover companies, ensuring Quality standards initiating improvement programs and managing supply chain risks
- '- Material field strategy, contribute to a global material field strategy applying strategic management tools ensuring the balance of quality, cost, deliveries

Sourcing Management, implementation of global strategies for the defined category by ensuring compliance requirements

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- Design of negotiation strategy and execution under competition as well as w/o competition
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- Manage suppliers to ensure timely deliveries and quality compliance, incl. data quality, evaluation- incl. risk management as well as contract management,
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- Identify new buying possibilities and strategies, use the full potential of the entire global team
- Management of Quality complaints and claims compensation

Data Management, data entry, maintenance,

- Strategic and entrepreneurial thinking
- Contract- and price negotiations
- Understanding and knowledge of the supply chain area (logistics, planning, order, etc.)
- Project management skills and capability to efficiently manage multiple projects
- Effective listening and communication (verbally and writing) with stakeholders on various hierarchy levels. Good cross-functional coordination and strong commercial mindset
- Quality understanding

	- Clarity and accuracy: Check own work - Willing to take responsibility and decisive in a time-sensitive situation - Teamwork: Solicits inputs and encourages others - Problem-solving and analytical skills. Ability to identify issues, develop solutions and drive results - Data Analysis and profound Microsoft Office knowledge - Able to work in a digital environment (Sourcing tools, databases, ect.) - Business English and Spanish is a must, Portuguese would be an advantage		
Ausbildung (Schulart)			
Ausbildung	University degree		
Fachrichtung	Economics, Engineering		
grober Tätigkeitsbereich	- Strategic purchasing for the assigned material field and region - Source to Contract S2C - - Execution and further develop of S2C processes - Demand Management, build effective stakeholder relationship management - e.g. packaging functions, logistics-, plant- or divisional leaders. Early involvement and project management '- Contract Management, use, apply, develop contract template management as well a contract life cycle management '- Supplier Management, achieve maximal supplier performance by classifying Suppliers and their strategic development. Being a global mentor for large suppliers, applying relationship management up to the board level of multi bn EUR turnover companies, ensuring Quality standards initiating improvement programs and managing supply chain risks '- Material field strategy, contribute to a global material field strategy applying strategic management tools ensuring the balance of quality, cost, deliveries Sourcing Management, implementation of global strategies for the defined category by ensuring compliance requirements - carry out market analysis to identify and follow current trends '- Preparation and execution of tenders (RFI / RFQ) - Design of negotiation strategy and execution under competition as well as w/o competition - Preparation and approval of purchasing decisions / contracts in accordance with the signature regulations - Manage suppliers to ensure timely deliveries and quality compliance, incl. data quality, evaluation- incl. risk management as well as contract management, - Ensure productivity, service quality and innovations at your supply base - Identify new buying possibilities and strategies, use the full potential of the entire global team - Management of Quality complaints and claims compensation Data Management, data entry, maintenance, and quality control of IT-systems (incl. SRM), data consolidation		
Wunschkandidat			
Name		Vorname	
Personal nummer			
Anlage			
	Mitarbeiter	Kapazität	
Ist-Stand MA per			
+ Beiliegende Anforderungen			
+ Offene Anforderungen			

- Vereinbarte Austritte			
(Name, Kapazität,Austrittsdatum)			
= voraussichtliche Anzahl MA			
Mitarbeiter lt. WPL			
Stellen außerhalb Plan			
Kommentar			
Abweichung z. WIPL			

Einstellungen sind erfolgt mit Einzelanforderung

Name der eingestellten Person		Personalnummer der eingestellten Person	
Einstelldatum			
Leasingfirma		Neu eingestellt	
Versetzung liegt vor			

Leistungsentgeltmethode
Beurteilung

Modulanteil in Prozent	100
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Kennzahl

Modulanteil in Prozent	0
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Zielvereinbarung

Modulanteil in Prozent	0
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Genehmigungs- stufe 1*	▶ Schuldt Sebastian (GS/PU1-T3) (Abteilungsleitung/Department Head) ▶ Clearing_House_for_GS_Controllerling (Prüfung/Verifying Clearingstelle)
Genehmigungs- stufe 2	▶ Knuth-Wiegelmann Antje (GS/PU1) (Bereichsleitung bzw. zuständige Leitung/Management) ▶ GS/EP (Bereichsvorstand/Board of Management) ▶ Clearing_House_for_GS_Controllerling (Prüfung/Verifying Clearingstelle) ▶ Pedraza Coello Alejandra (HRL1-MX) (HR Business Partner)

Funktion	bearbeitet (von)	Datum / Uhrzeit (GMT +02:00)	Kommentar
Abteilungsleitung/Department Head	Genehmigen (mit Kommentar) (Schuldt Sebastian (GS/ PUI1-T3))	11. July 2025 08:02	Reduction of SL1 CM in PUI1 in HCL (Charleston, US). Resource shift to GS/ PU2 and fully financed by Trinity Project. Replacement in LCL (MX) with a CE for Packaging to serve NA customers (US, MX). BVS duty: no. PANF released under the condition that personnel cost target will not be exceeded. 1 SL1 HC shifted to Trinity project US. Replacement tariff in MX. HR Business Partner can start hiring.
Prüfung/Verifying Clearingstelle	Genehmigen (mit Kommentar) (Pokotylo Myroslava (GS/CTG22) an Stelle von group.clearing_house_for_gs_controlling)	15. July 2025 07:56	
Bereichsleitung bzw. zuständige Leitung/Management	Genehmigen (mit Kommentar) (Knuth-Wiegelmann Antje (GS/PU1))	15. July 2025 08:38	
Bereichsvorstand/Board of Management	Genehmigen (Mimmel Joerg (GS/EP) an Stelle von group.wom.gs_ep)	15. July 2025 12:25	
Prüfung/Verifying Clearingstelle	Genehmigen (mit Kommentar) (Hausmann Noah (GS/ CTG23) an Stelle von group.clearing_house_for_gs_controlling)	16. July 2025 10:00	
HR Business Partner	Genehmigen (Pedraza Coello Alejandra (HRL1-MX))	16. July 2025 17:43	