

BRILHO
TERMS OF REFERENCE
TECHNICAL ASSISTANCE

Project Name: BRILHO – Energy Africa Mozambique
Implementing Organization: SNV Netherlands Development Organisation
Donors: UK Government (FCDO) and Swedish Government (Sida)
Date of Launch: 22 December 2025
Deadline for Submission of Proposals: 9 January 2026

1. Background

SNV is a non-profit international development organization founded in the Netherlands over 50 years ago. With a long-term presence in 25 countries across Asia and Africa, SNV is committed to reducing poverty and promoting sustainable development. Our work focuses on increasing income and employment opportunities in productive sectors such as agriculture, and improving access to essential services including energy, water, sanitation, and hygiene.

BRILHO is a 7-year program (2019–2026), funded by the UK's FCDO and Sweden's Sida, with nationwide coverage in Mozambique. The program aims to catalyze the energy market for **Improved Cooking Solutions, Solar Home Systems, and Green Mini-Grids**, thereby expanding access to clean and affordable energy for off-grid populations and businesses.

BRILHO adopts a **market-based systems transformation approach**, structured around four key intervention areas:

1. Market Development Fund
2. Demand Activation
3. Research and Dissemination
4. Policy Reform and Institutional Strengthening

2. SCOPE

SNV seeks experienced specialists to provide advisory services, knowledge products, and communication materials in the following thematic areas:

- Gender Equality and Social Inclusion (GESI)
- Monitoring & Evaluation (M&E)
- Results-Based Financing
- Catalytic Grants
- Technical Business Development Services
- Demand Activation Strategies
- Policy Reform and Institutional Strengthening

Consultants will be expected to deliver high-quality outputs such as analytical reports, toolkits, training materials, and policy briefs, tailored to the needs of the BRILHO program.

3. QUALIFICATIONS AND REQUIREMENTS

Applicants must demonstrate:

- Advanced academic qualifications in relevant fields (economics, finance, accounting, auditing, energy, or related disciplines).
- Minimum of 10 years of professional experience in consulting, business, or technical work related to the above thematic areas.
- At least 5 years experience in management positions, preferably with large multi million dollars projects or portfolios.
- Proven track record of delivering advisory services and knowledge products in development programs.
- Strong communication and analytical skills, with the ability to produce clear, actionable recommendations.

4. PROPOSAL SUBMISSION

Interested candidates should submit their applications by **9 January 2026** to: **mozbid@snv.org**.

Applications must include:

1. **Letter of Expression of Interest** outlining motivation and relevant expertise.
2. **Updated Curriculum Vitae(s)** highlighting qualifications and experience.
3. **Proposed daily consultancy rate.**

5. PROPOSAL SUBMISSION

- SNV will evaluate proposals based on **technical expertise, relevant experience, and cost competitiveness.**
- Selected consultants will sign a **general consultancy services contract** with SNV.
- Specific assignments will be initiated through **task orders** issued by the SNV-BRILHO team, detailing scope, deliverables, and timelines.
- Payment terms and reporting requirements will be specified in each task order

6. TIMELINE

Consultancy assignments will be carried out between January and October 2026, aligned with BRILHO's programmatic needs. Duration and level of effort will vary depending on the specific task order.