



Request for Quotation

19 May 2026

Dear Sir/Madam,

You are invited to submit your tender in response to the attached Request for Quotations.

SNV intends to enter a contract with the winning bidder for **Digital Market Prices and Information Service** to SNV Zimbabwe.

Your quotations are due to SNV no later than the 27 May 2026, 5pm. Please be advised that late bid submissions will not be accepted for consideration.

In the attached package you will find:

- Annex – Terms of Reference
- Closing dates

We look forward to receiving your quote,

Kind regards,

Contracting and Procurement Team



Request for Quotations

**Reference #: Service Provider - Digital Market Prices and
Information Service**

CLOSING DATE: 27 May 2026, 5pm

SECTION 1

1.0 INSTRUCTIONS

1.1 INTRODUCTION

SNV NETHERLANDS DEVELOPMENT ORGANISATION would like to invite interested Vendors to perform the contract of supplying SNV with **Digital Market Prices and Information Service**.

1.2 EXPERIENCE

Prospective Vendors must have carried out successful supply and delivery of similar items of similar size and complexity. Potential Vendors must demonstrate the willingness and commitment to meet the tender criteria.

1.3 RFQ DOCUMENT

This document includes questionnaire forms and documents required of prospective Vendors.

To be considered for the tender, prospective Vendors must submit all the information requested herein.

1.4 SUBMISSION OF DOCUMENTS

Technical and Financial proposals and other information requested should be submitted to reach as a single bound document with all pages serialised and stamped or initialled by the appointed authorised signatory to the following address:

zimbabweprocurement@snv.org

Not later than 5pm (local time) on the 27 May 2026

1.5 QUESTIONS ARISING FROM DOCUMENTS

Questions that may arise from the RFQ documents should be directed to the email zimbabweprocurement@snv.org or join a scheduled Teams call on 22 May 2026 - [SNV Digital Market Prices and Information Service - Clarification Meeting | Meeting-Join | Microsoft Teams](#)

1.6 ADDITIONAL INFORMATION

SNV reserves the right to request submission of additional information from prospective Vendors.

All data submitted will be maintained securely by SNV and used only for programming purposes. Data will be destroyed after 7 years in accordance with national law.

SECTION 2

2.1 PAYMENTS AND CURRENCIES

Payments are made within 14 days of receipt of a valid invoice. Payments will be made in *USD*. The Quotation shall be expressed in *USD*.

2.2 BID VALIDITY

Your quote must be valid for 14 days.

SECTION 3

3.1 WITHDRAWAL OF RFQ

Should a condition arise between the time the firm has tendered the bid and the opening date which in the opinion of the SNV *Zimbabwe* could substantially change the performance and qualification of the Vendor or his ability to perform such as but not limited to bankruptcy, change in ownership or new commitment, SNV *Zimbabwe* reserves the right to reject the tender from such a Vendor.

3.2 EVALUATION CRITERIA

Refer to section 9 of the Terms of Reference.

Annex 1 – Terms of Reference

Digital Market Prices and Information Service

1. Background

SNV Zimbabwe is implementing the Youth Employment and Entrepreneurship (YEE) project, which supports young people in accessing sustainable livelihoods through market-responsive skills, financial services, and business development support. A key component of this project is ensuring that youth engaged in agricultural activities have access to timely, reliable, and relevant market information to guide their production and trading decisions.

Many youth farmers in Zimbabwe face significant challenges in accessing current market prices, trade opportunities, and financial products, resulting in poor marketing decisions, value chain exclusion, and low income. Information asymmetry between buyers and sellers is a persistent barrier, particularly in peri-urban and rural districts where extension services and market linkages are weak.

SNV seeks to engage a qualified organisation with already running platform to deliver a digital market prices and information service that connects 110 youth with the platforms, networks, and information they need to make informed decisions across the agricultural value chain. This will include horticulture, small livestock, grains and poultry.

2. Objective of the Assignment

The objective of this consultancy is to provide 110 youth (aged 18–35) in eight districts with access to a comprehensive digital market information service that enables them to:

- Access real-time and historical agricultural commodity market prices.
- Connect with trade opportunities, buyers, and market linkages.
- Participate in relevant agricultural networks and platforms.
- Make informed decisions on production, marketing, and finance that improve their incomes.

3. Scope of Work

The selected service provider will be responsible for the following:

3.1 Market Prices and Information Provision

- Provide access to real-time and historical commodity market price data covering key crops and livestock relevant to the target districts (e.g. maize, horticulture, small grains, cattle, goats).
- Disseminate prices from major reference markets including Mbare Musika, Bulawayo City Market, and key rural commodity aggregation points.
- Deliver price updates through accessible digital platforms including WhatsApp, USSD, SMS, mobile application, or web portals appropriate to youth in the target districts.
- Provide weekly or more frequent price updates as agreed with SNV.

3.2 Trade Opportunities and Market Linkages

- Connect participating youth with buyers, aggregators, processors, and trading partners across value chains and be able to track the linkages.
- Facilitate introductions to commodity exchanges, informal trade networks, and formal market platforms.
- Share information on upcoming trade fairs, commodity auctions, and buyer-seller forums relevant to youth producers.
- Provide guidance on contract farming arrangements and off-taker networks available to youth.

3.3 Enrolment and Onboarding of Youth

- Work with SNV and district-level partners to enrol 110 eligible youth across the eight target districts.
- Conduct orientation and onboarding sessions to ensure youth can access and use the information platform effectively.
- Provide basic digital literacy support where needed to enable full participation.

4. Geographic Scope

The service will target youth across the following eight districts:

| No. | District | Province |
|-----|------------|--------------------------|
| 1 | Murewa | Mashonaland East |
| 2 | Mutoko | Mashonaland East |
| 3 | Goromonzi | Mashonaland East |
| 4 | Mutasa | Manicaland |
| 5 | Mutare | Manicaland |
| 6 | Umzingwane | Matabeleland South |
| 7 | Matobo | Matabeleland South |
| 8 | Bulawayo | Bulawayo Metropolitan |

5. Deliverables

The service provider shall deliver the following:

- a. An inception report detailing the platform design, onboarding plan, coverage per district, and rollout timeline, submitted within two weeks of contract signing.
- b. Enrolment of 110 youth across eight districts, documented with registration records and consent forms.
- c. Monthly price bulletins or digital updates covering key commodities in target districts, disseminated via appropriate digital channels for the period June to August 2026

6. Expected Benefits to Youth

The service is expected to deliver the following benefits to participating youth:

6.1 Market Price Information

- Access to current and historical prices for key commodities enabling informed sell/buy decisions.
- Ability to compare prices across different markets and identify the best outlets for produce.
- Reduction in exploitation by middlemen through price transparency.

6.2 Trade and Market Opportunities

- Connections to buyers, traders, processors, and off takers.
- Access to information on commodity auctions, trade fairs, and farmer markets.
- Opportunities to participate in formal value chains and export pathways where applicable.

7. Required Skills and Experience

The service provider must demonstrate the following:

- Proven experience in agricultural market information systems, commodity price dissemination, or farmer market linkage programmes in Zimbabwe.
- Established platforms or systems for delivering digital market price information to smallholder or youth farmers (e.g. mobile apps, USSD, WhatsApp, web portals, radio, or SMS).
- Strong networks with commodity buyers, traders, processors, cooperatives, and agri-finance institutions across the target districts.

9. Evaluation Criterion

| Evaluation Criterion | Key Aspects | Weighting |
|--|--|------------------|
| 1. Technical Capacity and Understanding of the Assignment | <ul style="list-style-type: none"> • Demonstrated understanding of the assignment objectives and target beneficiaries • Clarity and relevance of the proposed methodology • Suitability of the proposed digital platform(s) for youth in the target districts • Practicality of the onboarding and implementation approach | 25% |
| 2. Relevant Experience and Track Record | <ul style="list-style-type: none"> • Proven experience in agricultural market information systems • Experience in delivering similar assignments in Zimbabwe • Evidence of successful work with youth, smallholder farmers, or agri-market actors • Quality of past performance and references | 20% |
| 3. Platform Functionality and Accessibility | <ul style="list-style-type: none"> • Availability of an already operational platform • Ability to provide real-time and historical market prices • Accessibility through channels such as WhatsApp, SMS, USSD, app, or web • User-friendliness and appropriateness for rural and peri-urban youth • Ability to provide regular updates and maintain service reliability | 20% |
| 4. Market Linkages and Network Strength | <ul style="list-style-type: none"> • Strength of existing linkages with buyers, aggregators, processors, and traders • Ability to connect youth to real trade opportunities • Presence of networks across the target value chains and districts • Capacity to track and report on market linkages created | 15% |
| 5. Implementation Plan and Geographic Coverage | <ul style="list-style-type: none"> • Clear rollout plan for all 8 districts • Feasibility of enrolling and supporting 110 youth • Realistic timelines and deliverables • Adequacy of support for onboarding and digital literacy | 10% |
| 6. Financial Proposal / Value for Money | <ul style="list-style-type: none"> • Cost reasonableness and competitiveness • Clear budget breakdown • Value for money in relation to the proposed service offering | 10% |
| Total | | 100% |

10. Contract Type and Payment

This will be a service provider contract under the SNV YEE project. Payments will be made based on verified milestones

11. Submission Requirements

Interested service providers should submit the following to zimbabweprocurement@snv.org by 27 May 2026, 5pm the following -

- A technical proposal describing: the platform and information delivery model, onboarding and orientation approach, district coverage plan, and market linkage strategy.
- A financial proposal indicating costs per participant and total cost for 110 youth, disaggregated by activity and district. SNV has a price ceiling of USD4510.00
- Portfolio of similar assignments, with documented outcomes, client references, and contact details.
- Proof of registration and compliance with applicable laws and regulations in Zimbabwe.
- Evidence of existing platform, system, or partnership infrastructure relevant to this assignment.

A question and answer (Q&A) has been scheduled for 22 May 2026 via Microsoft Teams at 1230pm, please click on the following link to add to your calendar - [SNV Digital Market Prices and Information Service - Clarification Meeting | Meeting-Join | Microsoft Teams](#)