

Position description:

Land & Farming Relationship Manager

Reporting to:

Head of Support & Stakeholder Engagement

Date:

June 2026

Location:

Flexible

The role

The Land & Farming Relationship Manager is a nationally focused role responsible for building and sustaining strong, trusted partnerships with landowners, lessees and iwi surrounding our Generation assets, while coordinating Meridian's internal services to ensure landowner needs and lease obligations are met.

The role provides leadership across land and farming related programmes, including lease management, decarbonisation initiatives and regulatory and relationship commitments with iwi, councils and government agencies.

It acts as the primary escalation point for Site Owners on land and lease matters and plays a key role in supporting the operational readiness of new assets entering the Generation portfolio.

Working closely with internal teams, the role ensures compliance with relevant policies, procedures, and legislation, and drives cross-team collaboration by leveraging shared insights and facilitating regular internal forums

Position accountabilities

- Build and maintain sustainable and enduring relationships with landowners, lessees and iwi across Meridian's Generation asset portfolio.
- Act as a trusted partner and primary point of contact for land and lease related matters.
- Lead Meridian's national approach to landowner, lessee and land related iwi engagement across Generation Assets.
- Meet financial expectations by demonstrating return on investment (including social and environmental ROI)
- Ensure land, lease, rates and royalty obligations are managed accurately and in line with agreements, policy and legislation.
- Enable the Site Support team to meet engagement demands from our landowners & lessees (organise site visits, support with public relations and community events).
- Lead and co-ordinate decarbonisation initiatives, working collaboratively to achieve corporate targets. Ensuring alignment between Meridian's land management and broader sustainability strategy.
- Manage and meet financial expectations, including budgeting and forecasting.



Meridian.

The Power to
Make a Difference.

Position accountabilities continued

- Support the operational readiness of new assets by ensuring land, lease and stakeholder requirements are identified and addressed.
- Own programme budgets and forecasting, ensuring disciplined financial management, accurate forward planning and effective use of resources.

Candidate profile

Education / qualifications

- Tertiary qualification in a relevant discipline such as property or land management, environmental or Ag science preferred.
- Equivalent professional experience in land and asset management, sustainability or environmental management will be highly regarded in lieu of formal qualifications.

Knowledge, experience and skills

- Demonstrated experience managing complex stakeholder relationships.
- Strong understanding of land tenure, leases and contractual obligations.
- Experience working across organizational boundaries to deliver outcomes.
- Strong understanding of sustainability and how to practically implement.
- Excellent communication, negotiation and issue resolution capabilities.
- Understanding or relevant experience with Agricultural tools and farming systems is of benefit.
- Experience clearly communicating technical and complex information to governance and board level audiences.

Personal attributes

- Contributes to a positive, productive and professional culture
- Constructive and collaborative working style
- Confident operating at both strategic and operational levels.
- Pragmatic, solutions focused and comfortable managing ambiguity
- Aligned to Meridian's value and purpose

Our purpose

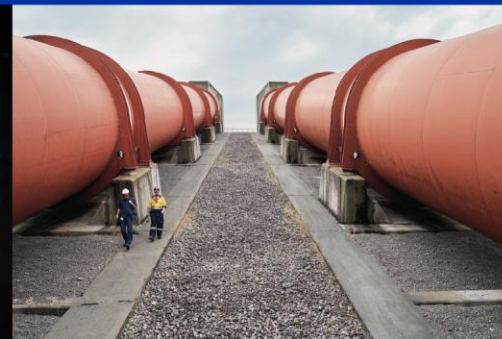
Clean energy for a fairer and healthier world.

What we value

Customers, Safety, Sustainability, People.

Our behaviours: 'How to Be'

Be gutsy, Be a good human, Be in the waka.



Meridian.

The Power to
Make a Difference.