About Sutherland Research, Markets Insights, and Innovation (MII)

Sutherland's Research (Equity/Credit/IB/Business), Markets Insights, and Innovation (MII) division drive a high-impact transformation agenda to address our client's most complex issues from strategy development, incubation of new products or services, blitz-scaling operations, and digital transformation. Sutherland Research & MII practice has made significant investments in creating solutions that change the way actionable insights get delivered for strategic decision-making across the organizations.

What does this role offer?

Sutherland Research is seeking passionate and motivated professionals who possess a strong desire to excel in equity research. Successful candidates will join dedicated client teams (leading global buy/sell side firms) providing valuable ideas, penetrating insights, sector focused analysis, initiating coverage reports with top-of-the-line investment recommendations. Coverage universe is across geographies (primarily US & Europe but could be global) and various cap-sizes (large, mid & small cap). Both on-site and off-site exposure with direct client and corporate interaction is available for team member. We are a group of dynamic and driven individuals. If you are looking to build a fulfilling career and are confident you have the skills and experience to help us succeed, we want to work with you!

Responsibilities

Roles and responsibilities will include but not restricted to below:

- Building and updating financial models including P&L, balance sheet and cashflow using different valuation methods like Discounted Cash Flow (DCF), Relative Valuation, NPV, NAV, etc across multiple sectors
- Preparing detailed initiating coverage report / information memorandum, reflecting in-depth understanding of the company
- Write Quarterly reports covering quarterly results (preview & review), company updates monthly covering major developments during the month
- Portfolio maintenance including updation and monitoring of the client's portfolio management spreadsheet
- Work independently with client analysts to define concepts/ deliverables
- Analyze financial information to produce forecasts of business, industry, and economic conditions for use in making investment decisions
- Present oral and written reports on general economic trends, individual corporations, and/or entire industries
- Generate investment ideas in the form of research reports, which may require to be presented to the clients
- Good written and oral communication skills and ability to provide and defend an opinion with company's management teams, global fund managers and the in-house Sales team

Qualifications:

To succeed in this position, you must:

- MBA-Finance from tier-I/ II institutes/ CA, CFA (US) preferred
- 3-7 years of experience in Equity Research
- Experience in investment analysis (either buy or sell-side)
- Strong modeling and analytical skills
- Strong communication, presentation and language skills
- Strong report writing skills
- Quality focused with attention to detail and client service
- Technologically competent (Word, Excel, Internet, Bloomberg, Reuters)
- Be attentive to details
- Be able to adjust quickly and smoothly to changing priorities and conditions
- Be pro-active in developing trust and professional rapport with employees and team members; work as a team-player