

# POSITION DESCRIPTION



WESTERN SYDNEY  
UNIVERSITY

## Manager, Industry Innovation



### POSITION DETAILS

|                 |                              |
|-----------------|------------------------------|
| Position Title  | Manager, Industry Innovation |
| Classification  | HEW Level 9                  |
| Position Number | 7013072                      |
| School/Office   | Innovation                   |
| Division        | Research and Innovation      |

### POSITION PURPOSE

The Manager, Industry Innovation focuses on supporting strategic partnerships between Western Sydney University and industry to create real-world impact through research collaboration, work-integrated learning, advanced manufacturing, and innovation projects. This role also oversees the operations of the Factory of the Future and works to connect University capability with regional industry needs, helping translate research, expertise and technology into practical outcomes for businesses, students and the Western Sydney region.

### KEY ACCOUNTABILITIES

- Oversee the operational management of the Factory of the Future as an advanced manufacturing innovation facility to enable university-industry collaboration, technology demonstration and training for students, researchers and industry.
- Build and sustain strategic industry partnerships that create opportunities for research collaboration, workforce development, student engagement and industry projects.
- Translate University research capabilities into industry solutions by connecting expertise, facilities, technology and research with identified business and community needs.
- Initiate and progress commercial partnership and government funding opportunities that strengthen the sustainability and impact of the Industry Innovation portfolio.
- Deliver effective portfolio governance and performance outcomes through strategic planning, resource planning, risk management and reporting.
- Create pathways for student engagement with the industry innovation portfolio through work-integrated learning, skills training, industry projects and applied innovation experiences.
- Drive continuous improvement across Industry Innovation operations to enhance service quality, stakeholder experience, operational efficiency and portfolio visibility.

## QUALIFICATIONS, EXPERIENCE AND SKILLS

### **Essential Qualifications, Experience and Skills**

1. Relevant postgraduate qualification in an engineering discipline, project management or a related field, or an equivalent combination of technical engineering, higher education and professional management experience.
2. Demonstrated experience leading complex programs, facilities or portfolios that involve multiple stakeholders, competing priorities and measurable outcomes.
3. Proven ability to develop and manage strategic partnerships with industry, government, research organisations and external stakeholders that deliver mutual value.
4. Experience delivering innovation, industry engagement, research collaboration or commercial initiatives that translate ideas into practical outcomes.
5. Strong financial, governance and operational management skills, including planning, budgeting, risk management, reporting and procurement oversight.
6. Excellent communication, relationship management and influencing skills, with the ability to build trust, negotiate outcomes and engage diverse stakeholder groups.

### **Desirable**

1. Experience working within higher education, research, advanced manufacturing, innovation precincts or industry engagement environments.
2. Experience identifying and securing commercial, grant funding or business development opportunities.
3. Knowledge of work-integrated learning, industry training, innovation ecosystems or technology adoption programs.

## KEY RELATIONSHIPS

### **This position reports to:**

Senior Manager, Industry Innovation

### **This position supervises:**

- Senior Coordinator, Digital Manufacturing Systems
- Senior Technical Support Officer, Factory of the Future
- Technical Assistant, Factory of the Future
- Casual Staff

### **Key internal relationships:**

- Executive Director, Innovation
- Researchers
- Commercial Staff
- Other technical team members across the function
- School or Institute staff, both Academic and Professional, and Students
- Suppliers of goods and equipment/specialist consultants/service providers

### **Key external relationships:**

- Local councils and community organisations
- Partner institutions
- External Industry Partners
- Factory of the Future Guests

## CHALLENGES

1. Converting diverse stakeholder priorities into shared outcomes
2. Translating University capability into commercially relevant opportunities
3. Managing a complex operational environment while enabling innovation
4. Sustaining growth in a dynamic partnership and funding landscape

## UNIVERSITY EXPECTATIONS

The University expects that all employees are aware of, and comply with legislation and Western's policies and procedures relevant to the position, including but not limited to:

- Code of Conduct
- Work Health and Safety and Wellbeing Management System
- Enterprise Agreement or Award
- Anti-discrimination principles, Equal Employment Opportunity and staff and student equity.

**Approved by: Chief People Officer**

**Date: 17.09.2026**