

What is your Peace of Mind?



All around the globe customers rely on our safe connecting solutions. But we are also a reliable partner for our employees. About 1,800 colleagues in more than 30 countries play their part in ensuring that our products optimally combine mission-critical components. Whether it's motors, airbags or heart pumps – every day we develop connecting solutions for a wide variety of industries and thus take important steps towards a better future. Would you like to be a part of it? Find your peace of mind!

Oetiker, Inc was established in 1981 in Marlette, MI. Clamp production got underway that same year to service the automotive and industrial applications markets in North America. In 1997, Oetiker built a brand new 70,071 square foot Clamping Technology Center across the street from the original facility, which accommodates both the production and administration operations. Oetiker continues to develop and grow as the Group expands product offerings to provide customers with high-quality engineered connecting solutions. Help strengthen our team in **Marlette** at the earliest possible date as a

Sales Administration Group Leader

WHAT YOU'LL DO

- Responsible for the execution of the overall strategic direction within region for Sales Operations.
- Lead, collaborate and execute regional projects.
- Manage and monitor contract review procedures and regional customer specific requirements.
- Manage customer master data and related reporting.
- Establish, manage and monitor customer credit limits to mitigate risk.
- Resolve customer issues.
- Participate in developing sales forecast, along with compiling, analyzing and reporting on various aspects of the sales forecast data to support sales activities.

WHAT YOU'LL GET

- Medical, Dental, Vision and Prescription Insurance
- Retirement Plan with Employer Match
- Paid Time Off

WHAT YOU'LL NEED

- Bachelor level degree in Business or related field
- 5 – 7 years of administrative experience in related field
- Conflict resolution experience
- Proven leadership ability
- Detail oriented
- Strong oral and written communication skills

Oetiker, Inc. is an equal opportunity employer.

Get to know us to get ahead.

For more than 75 years, Oetiker has been a leading manufacturer of high-end connecting solutions for OEMs worldwide. As an employer, we offer our employees attractive international challenges and many development opportunities. Diversity and high quality standards are the foundation of our corporate culture. This way, we combine the visions of today with the technology of tomorrow.

Oetiker, Inc.

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Let's connect:
www.oetiker.com/careers